



## Galam Group

### Line of Business

Food & Pharmaceutical  
Ingredients

### Established

1940

### Leading Executives

Mr. Dany Biran  
Chairman

Mr. Yossi Peled  
General Manager

Mr. Alon Heyman  
Marketing VP

Mrs. Bilha Sovah  
Finance VP

Dr. Fernando Schved  
R&D VP

**G**alam, Israel's leading fructose, glucose and starch manufacturer, was established in 1940 to produce and supply these products to the country's growing industrial and consumer sectors. Galam is owned by Kibbutz Maanit, an agricultural cooperative in Israel's central region. The company is committed to preserving the environment and ensuring that its entire production process is ecologically safe. Knowing that its staff is the source of its success, Galam invests heavily in its 250 employees, providing them with ongoing training. As a result the company's staff is composed of highly qualified professionals with a deep commitment to Galam's high standards.



### Glucose & Starches

Galam has over 60 years experience in processing starch and starch products. The company's product line, which conforms to food-grade, pharmaceutical-grade and special industrial requirements, includes: Native Starches Modified Starches Pregelatinized Starches Glucose Syrups and Maltodextrins.

### Fructose: Sweet Choice

The world has only a handful of Crystalline Fructose manufacturers and Galam is one of them. In addition to being one of the EU's leading suppliers, the company also ships to the Far East. Using a process specially developed by Galam's researchers, the company has been manufacturing Crystalline Fructose for over 20 years. Galam's unique knowhow has allowed the company to develop an efficient process for pu-

rifying fructose into crystals. As a result, Galam's Fructose® non-GMO manufactured from pure sugar has a purity level above 99.5%.

### Constant Contact With Customers:

#### Marketing & Sales

Galam's expertly trained marketing team engages in sales and provides customers with advice and guidance. The company believes in building strong relationships with its clients and sales personnel visit customers on a regular basis to fully understand their needs.

#### European Representatives

Galam's European representatives have offices in Italy and Germany with the Italian office coordinating sales. The company's representatives and sales personnel work with agents and distributors to assure regular delivery schedules for EU clients. With a safety stock in European warehouses, Galam's can meet emergency needs.

### New Directions: Galam Group

In recent years, the company has formed subsidiaries in several fields such as mineral fortification, brainenergizing products and others.

**Eurosweet** is a joint venture between Galam and German partners, set up in 2004. It is an innovative and flexible manufacturing company in the liquid blends market, serving the food and beverage industry, mainly in Germany and the UK, but also in Southern Europe.

By end of October 2007, Galam Group has taken a majority participation in Atomer S.L., the Spanish leader in the liquid fructose and liquid sugars market.

**Enzymotec**, established in 1998, is dedicated to the innovative development of biofunctional products. The company implements biotech tools to leverage basic ingredients into high value products. Galam is a major investor in Enzymotec, and distributes the Phosphatidylserine (PS) products as well as Cardiabeat in Europe through its marketing unit: Galam Europe.

**NutriGal** was established in 2002 to develop and manufacture Premium Soy-Based Ingredients for the Food Industry. The first line of products developed by NutriGal was NutriMore – a naturally rich soy fibers and soy protein fractions obtained through a natural extraction process.

**GalamGroup**

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