



Middle East Tube Company (TZINOROT)

Established
1949

Leading Executives
Mr. Itzik Molcho
CEO

Mr. Noam Batsri
V.P. Finance

Mr. Haim Kroisman
V.P. Marketing

Mr. Dudi Kaduri
V.P. Operation

Mr. Menachem Dror
V.P. Business Development

Middle East Tube Company (TZINOROT) is Israel's leading manufacturer of steel pipes. The most advanced production and quality control systems enable the company to manufacture pipes to the highest international standards for shipment anywhere in the world.

Products

Pipes for oil and gas, for onshore and offshore pipelines, water, sewage, construction, agriculture and civil engineering. Corrosion protected pipes, external polyethylene or polypropylene coated pipes, external concrete coated pipes, internal cement mortar and polymeric lined pipes.

Main Shareholders

51% - Gaon Agro Industries Ltd.
17% - Ainsburg Properties Ltd.
17% - Public
8% - Harel
7% - Psagot

Other Important Information

Zerifin Plant

TZINOROT is located in Zerifin, 20 km. from Tel Aviv and 30 km. from Ashdod Port. The company manufactures medium and large diameter pipes (6"-100") both the ERW process, for pipes with longitudinal seams (thickness of up to 1/2"), or Submerged Arc Welding (SAW) process for pipes with spiral seams (thickness of up to 5/8"). At this plant coating and lining processes are applied on the bare pipe for anti-corrosion protection. The plant's annual production capacity is 83,000 tons.

Local and Export Projects

TZINOROT has been the main supplier of pipe to the Israel National Water Company - "Mekorot" - since its establishment. Nowadays, TZINOROT supplies coated and lined steel pipes Dia, 100", for the Eastern National Water Transmission Project, and also manufactures 68" dia. for the water desalination pipe lines, scheduled to be laid along Israel's shore. It also supplied 30" x70 pipes to the All American Oil Pipe Line and APIx65 pipes for the Turkish Gas Project.

Natural Gas Project

TZINOROT was chosen to participate in the new Israeli Natural Gas Project consisting of 500kms of onshore and offshore pipes. Meeting the most stringent European standards it was certified in 2003 by Gasunie from the Netherlands to produce pipes for this project. First orders for these pipes were issued by the Israeli Electric Company and Samedan. Delivery of these orders took place between May and July 2003.

International Standards

TZINOROT invests large resources to ensure that pipes delivered worldwide are of the highest quality. TZINOROT's plant is authorized by API to use their monogram for API plane end line and casing pipe. The company has also been awarded ISO 9001 certification by Lloyd's Registered quality assurance.

Quality Assurance

TZINOROT's plant operates a complete quality assurance system from the inspection of all incoming materials through the production process to pipe approval. The plant maintains manufacturing practices meeting international standards such as DIN, B.S., ASTM, AWWA, API and Israeli standards.



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Brief History

TZINOROT was founded in 1949. Since then, as the Israel's leading manufacturer of steel pipes, the company is involved in most national projects concerning conveyance of water, sewage, oil and gas, i.e. connection of Jerusalem to the National Water Net, The National Water Transmission Project, conveying water from north to the south and other projects which enabled the development of Israel.

Financial Data

Sales in 2009 amounted to \$64.1 million.
Net income for that year was \$5.3 million.