



# MRV Communications

## Line of Business

Information and  
Communication Technology  
Telecommunications  
Infrastructure

## Established

1988

## Leading Executives

Nr. Dilip Singh  
CEO

Mr. Barry R. Gorsun  
President of Optical  
Communications Systems  
(OCS) Division

Mr. Zeev Draer  
VP Strategic Marketing

**T**he Optical Communications Systems division of MRV Communications is a global provider of Carrier Ethernet, WDM transport and IT infrastructure management solutions since 1988. MRV products enable the delivery of next-generation optical transport and Carrier Ethernet services over any fiber infrastructure. Since its inception, MRV has demonstrated expertise and experience offering innovative products that address future challenges while reducing network complexity and costs. Delivering optical communication solutions to service providers and enterprise around the world, MRV operates R&D centers in North America, Europe and Asia, along with 50 support centers, and 21 sales offices around the world.

## MRV's Strengths

- Field proven track record totals \$1 Billion install-base with 100,000's optical communications systems for 100's wireline and wireless service providers and 1,000's of enterprises around the world including some of the world's largest optical Ethernet carrier networks
- Strong expertise and knowledge to propose the widest portfolio for optical communication networks (i.e. one stop "Optical Factory) – great synergy between Optical and Ethernet
  - Optical Carrier Ethernet access
  - WDM Optical Transport
  - In-house complementary pluggable optics
- Outstanding optical networking heritage combined with experience and know-how



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MRV Optical Communications Systems addresses the following market segments:

- WDM and Optical Transports - **LambdaDriver™ and Fiber Driver™ portfolios**
- Carrier Ethernet Access - from Ethernet Access Demarcation to 1st and 2nd Mile aggregation (Metro Transport) - **OptiSwitch® 900/9000 portfolio**
- Lab Automation Solutions support a wide range of interface types enabling customized solutions for test lab or data center testing - **Media Cross Connect Portfolio**

- Right product fit with technological value
- Among the top players in Optical Access market
- Proven record of 10 years in Ethernet Access market
- Outstanding price-performance ratio
- Customer focus and responsiveness

## Seeking

- Strategic Alliances and Partnerships
- International Distribution
- Marketing Expertise