



Elbit Systems Ltd.

Line of Business

Defense Electronics &
Electro-optics Systems

Established

1966

Leading Executive

Mr. Bezahel (Butzi)
Machlis
President & CEO

Elbit Systems Ltd. is an international defense electronics company engaged in a wide range of programs throughout the world. The Company, which includes Elbit Systems and its subsidiaries, operates in the areas of aerospace, land and naval systems, command, control, communications, computers, intelligence surveillance and reconnaissance ("C4ISR"), unmanned aircraft systems ("UAS"), advanced electro-optics, electro-optic space systems, EW suites, signal intelligence ("SIGINT") systems, data links and communications systems and radios. The Company also



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Elbit Systems Ltd.

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focuses on the upgrading of existing military platforms, developing new technologies for defense, homeland security and commercial aviation applications and providing a range of support services, including training and simulation systems.

Principal Areas of Activity

- Military Aircraft and Helicopter Systems
- Helmet Mounted Systems
- Commercial Aviation Systems and Aero structures
- Unmanned Aircraft Systems
- Land Vehicle Systems
- Command, Control, Communications, Computer and Intelligence (C4I) and Cyber Systems
- Electro-optic and Countermeasures Systems
- Homeland Security Systems
- EW and Signal Intelligence Systems
- Various commercial activities

Major Shareholders

Federmann Enterprises Ltd. - 46%, Public - 54%

Financial Data

The Company's consolidated revenues for the year ended December 31, 2013 amounted to \$2,925 million as compared to \$2,888 million in for the year ended December 31, 2012.

The Company's consolidated net earnings for the year ended December 31, 2013 were \$183 million, as compared to \$168 million in 2012. Backlog of orders as of December 31, 2013, amounted to \$5,822 million, 69% of which relates to orders outside of Israel.

Brief History

Elbit Systems Ltd. was formed in 1996, as part of the Elbit Ltd. demerger, under which Elbit Ltd's defense related assets and business were spun-off to us. From its founding in 1966 until the demerger, Elbit Ltd. was involved in a wide range of defense-related programs. We continue these activities today as the largest non-government-owned defense company in Israel. Our companies have collectively been awarded the Israel Defense Prize ten times, recognizing extraordinary contributions to defense technological innovations.

Additional Information

Over 55% of the Company's workforce is scientists, engineers and software developers. The Company has infrastructure for R&D and production. In addition, various of our Israeli operations units are certified for one or more of the following: CMMI Level 3 of the SEI ISO 9001, ISO-90003 for software, AS9100, ISO-14001, OSHAS 18001, ISO 17025, EASA part 145 for maintaining civil products and part 21G for production of civil products and compliance with NATO AQAP.

The Company has subsidiaries in Israel, the U.S., Europe, Latin America, Asia and Australia. 24% of sales are to the IDF, 29% to the USA, 18% to Europe, 10% to Latin America, 15% to Asia Pacific and the balance to the rest of the world.

Seeking

- Joint Ventures
- Strategic Alliances
- Complementary Capabilities